



HARTMANN-CONCO Inc.

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FOR IMMEDIATE RELEASE

HARTMANN-CONCO Receives National Distribution & Contracting (NDC) Sales Administration Award

HARTMANN-CONCO was recognized in the second quarter of the year by National Distribution & Contracting, Inc. (NDC). The Sales Administration Award was presented to the company at the NDC International Exhibition in Nashville, Tennessee. The award highlights excellence and efficiency in sales administration responsibilities and a strong sales relationship with NDC.

"It is an honor to receive this recognition which demonstrates HARTMANN-CONCO's dedication to customer relationships," said HARTMANN-CONCO Customer Operations Manager Jeff Chamberlain. "We are consistently building productive and lasting relationships, enabling our customers to deliver the best products and support for cost-efficient and clinically effective patient care."

Award selection was based on an NDC internal survey of their own Sales Administration department. The NDC employees voted for their vendor counterparts out of a possible 230+ vendors eligible to be awarded. Sales administration functions include contract compliance, GPO validation, and rebate processing for NDC member tracings.